

# TAKING THE MYSTERY OUT OF THE GRANT WRITING AND APPLICATION PROCESS

## *Lunch 'n Learn*

March 9, 2017, 11:30-1:00 p.m.

UW-Extension, 211 Hickory Street, Mauston, WI 53948



**Jay Dampier**  
Assistant Professor  
UW-Extension Green Lake County

**Dr. Jay Dampier** has lived and worked in both the U.S. and Canada and has held positions in the nonprofit sector, private industry and government. He has a passion for helping non-profit organizations find grant funding sources and winning grants. Jay is a successful grant writer and has been awarded grants and competitive national-level scholarships and is currently a UW-Extension Educator and Assistant Professor in Green Lake County, WI. Jay lives in Princeton, Wisconsin, with his wife and two daughters, and enjoys contributing to his community as a Rotarian and as a Princeton Public Library Board Member. In his spare time, Jay's interest in biochemistry has led him to become a pretty good home craft brewer.

**This workshop will help you get a handle on the whole grants process. If you've never applied for a grant but are curious on how to go about it, attend this session. Participants will learn:**

- The 12 steps in writing a successful grant proposal
- Writing a compelling proposal using quantitative and qualitative data
- The often forgotten components: relationship, sustainability and evaluation
- Where to find funding sources
- How grant proposal reviewers look at your proposal



**Patrick Nehring**  
Community, Natural Resource, and Economic Development  
UW-Extension Waushara County

**Patrick Nehring** has been providing instruction and information on issues related to community, natural resources, and economic development to local governments, nonprofits, businesses, and individuals as the CRD Agent in Waushara County since 2000. He has a degree in architectural studies, a masters in urban planning, and a graduate certificate in GIS from UW-Milwaukee. He is a member of the American Planning Association's American Institute of Certified Planners. Previous work experience includes being a main street manager and in a city planning department. He lives with his wife and son in Poy Sippi and is involved in the local Lions Club, Kiwanis, Shamrock Club, church, and professional associations.

As the Community Resource and Economic Development Agent for the University of Wisconsin-Extension in Juneau County, Kirking works with communities, organizations, and business and industry in the areas of strategic planning, economic and business development, strategic problem solving, new business startups, and other services to help them in their development and in maintaining a competitive advantage in the marketplace. Kirking coordinates the *Lunch 'n Learn* Professional Development Series, Advanced Leadership Program in Juneau County and serves as the Co-Chair of the Leadership Wisconsin Global Economics Seminars as well as other educational and experiential learning opportunities. He has extensive work experience with entrepreneurs and has helped over 400 start-up companies in western Wisconsin. He has presented his work on rural development and entrepreneurship internationally as well. Kirking was recognized for his Rural Development work in 1999 for having one of the top rural development initiatives in Wisconsin by then Governor Tommy Thompson. Kirking is a certified Achieve Global facilitator, is a Dale Carnegie Graduate Assistant, and recently completed the full Covey 7 Habits coursework.



**Gary Kirking**  
UW-Extension  
Community Resource  
Development Educator

As part of the *Lunch 'n Learn* Educational Program Series brought to you by Juneau County UW-Extension

**RSVP by March 7, 2017 4:00 pm**

**gary.kirking@ces.uwex.edu / 608-847-9329**

**Pre - registration is appreciated due to limited seating and meal planning.**

**Adults \$15 - Students \$10** Includes lunch, program, and materials.

Make checks payable to 'Juneau County Treasurer'



### Collaborative Partners

- University of Wisconsin Extension, Juneau County Community Development
- Mauston Area Chamber of Commerce
- Mauston Area Schools
- Juneau County Economic Development Corporation