

# THE 7 HABITS OF HIGHLY EFFECTIVE PEOPLE

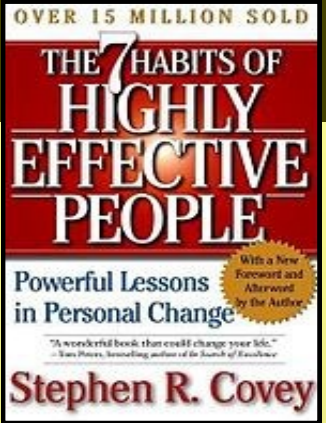
## Lunch 'n Learn

January 17, 2019, 11:30-1:15 p.m.  
Mauston City Hall, 303 Mansion St., Mauston, WI



**Art Lersch**  
UW-Extension Professor  
Area Extension Director

**Art Lersch** is the Area Extension Director for the University of Wisconsin-Extension in north central Wisconsin. Art's primary educational and research focus areas are organizational development, downtown place making, entrepreneurship, and leadership development. In his role as administrator of the Leadership Lincoln County program, he taught students life skills and leadership techniques embedded in Stephen Covey's 7 Habits of Highly Effective People curriculum. Art became a certified 7 Habits instructor in 2005. He also has taught the tenets of the 7 Habits to Business and Industry and to UW-Extension colleagues at state conferences and meetings.



Paperback: 358 pages  
Publisher: Free Press; 1st edition  
(September 15, 1990)

**Steve Covey** is recognized as one of TIME magazine's 25 most influential Americans. He has dedicated his life to demonstrating how every person can truly control their destiny. His books have sold over 20 million copies in 38 languages. He has been recognized with the International Entrepreneur of the Year award. His "The Seven Habits of Highly Effective People" is considered one of the most utilized business books in the 20th Century.

### The 7 Habits of Highly Effective People

- Habit 1: Be proactive**
- Habit 2: Begin with the end in mind**
- Habit 3: Put first things first**
- Habit 4: Think Win-Win**
- Habit 5: Seek first to understand, then to be understood**
- Habit 6: Synergize**
- Habit 7: Sharpen the saw**
- Habit 8: From Effectiveness to Greatness*



**Gary Kirking**  
UW-Extension  
Community Resource Development Educator

As the Community Resource and Economic Development Agent for the University of Wisconsin-Extension in Juneau County, Kirking works with communities, organizations, and business and industry in the areas of strategic planning, economic and business development, strategic problem solving, new business startups, and other services to help them in their development and in maintaining a competitive advantage in the marketplace. Kirking coordinates the *Lunch 'n Learn* Professional Development Series, Advanced Leadership Program in Juneau County and served as the Co-Chair of the Leadership Wisconsin International Seminar as well as other educational and experiential learning opportunities. He has extensive work experience with entrepreneurs and has helped over 500 start-up companies in western Wisconsin. He has presented his work on rural development and entrepreneurship internationally as well. Kirking was recognized for his Rural Development work in 1999 for having one of the top rural development initiatives in Wisconsin by then Governor Tommy Thompson. Kirking is a certified Achieve Global facilitator, is a Dale Carnegie Graduate Assistant, and recently completed the full Covey 7 Habits coursework.

As part of the *Lunch 'n Learn* Educational Program Series brought to you by Juneau County UW-Extension

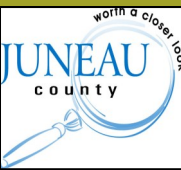
**RSVP by Tuesday, January 15, 2019 4:00 p.m.**

**gary.kirking@ces.uwex.edu / 608-847-9329**

Pre - registration is appreciated due to limited seating and meal planning.

**Adults \$15 - Students \$10 Includes lunch, program, and materials.**

**Make checks payable to 'Juneau County Treasurer'**



**Collaborative Partners**

- University of Wisconsin Extension, Juneau County Community Development
- Mauston Area Chamber of Commerce
- Mauston Area Schools
- Juneau County Economic Development Corporation